



**GSC GRAYS**

PROPERTY • ESTATES • LAND

## CAP REFORM AND ENERGY FARMING

Thursday 8<sup>th</sup> December 2011  
Darlington Football Club  
6.00pm – 9.00pm

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| 6.00pm to 6.30pm | Registration  |
| 6.30pm to 6.35pm | Introduction – Guy Coggrave, Managing Director GSC Grays  |
| 6.35pm to 7.05pm | Energy Farming (Anaerobic Digestion & Photo Voltaic)<br>Calum Gillhespy, Head of Renewables GSC Grays |
| 7.05pm to 7.20pm | FIT Turbines – Bill Richmond, Director Famwind  |
| 7.20pm to 7.35pm | Financing Renewables – Allan Wilkinson, Head of Agriculture,<br>HSBC Bank plc                         |
| 7.35pm to 7.45pm | Questions   |
| 7.45pm to 8.00pm | Coffee Break  |
| 8.00pm to 8.45pm | CAP Report Post 2014 – Jeremy Moody, Secretary & Adviser<br>CAAV                                      |
| 8.45pm to 9.00pm | Questions   |



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### KEY SPEAKERS

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#### **Calum Gillhespy—Head of Renewables GSC Grays**

Calum is the head of renewables for GSC Grays and spends a significant amount of his time dedicated to the development of anaerobic digestion.

Representing both landowners and a substantial developer Calum is involved with projects totalling circa 6.5 mw which range from detailed heads of term stage to being under construction. Under Calum's leadership, the Company has developed a cooperative model towards anaerobic digestion which allows a group of landowners to commit a manageable acreage and capital investment to a plant large enough to deliver profitable economies of scale.

In addition Calum has developed a keen understanding of the way in which heat can be used to generate further income streams. In so doing, he has an holistic view of anaerobic digestion and its potential for landowners.

Calum is also involved with photovoltaic and wind farm developments and is currently reviewing the best way for clients to deal with PV, pending the outcome of the current review.

#### **Bill Richmond—Director, Farm Wind**

In addition to his duties with Farmwind Bill has operated as a consultant to BT, British Sugar, WRG, and Bernard Matthews on renewable energy matters, as well as consulting to a number of development companies and landowners pursuing wind energy projects.

Bill has been involved in the development of fourteen wind farm projects in the UK and Europe. Previously chairman of Your Energy Ltd from 2001-2004, he was also Head of Renewables for TXU Europe from 1998-2001 and previously helped establish Zond Corp's (now GE Wind) European operations. Bill sat on the Board of the British Wind Energy Association for four years up to 2005, and was re-elected in 2007 and 2009. Bill also represents the wind industry on DECC's Aviation Management Board.

A Mechanical Engineering graduate, Bill subsequently gained an M.Phil for his work on wind turbine aerodynamics at Cranfield, and secured an M.B.A with the Open University Business School, he is currently studying for a further degree in Social Sciences and Politics.

#### **Allan Wilkinson—Head of Agriculture, HSBC Bank plc**

Allan Wilkinson is the Head of Agriculture for HSBC Bank plc, the dedicated farming division of HSBC Bank plc and responsible for the Bank's farming customers in the UK. He took up the role some 18 months ago and is only the sixth Head of Agriculture in the 45 years the Team has been in existence.

Allan, a farmer's son, was born and raised in the North East and has been involved with farming throughout his career. Having obtained a degree in Agriculture from Aberystwyth University, he worked as a farm management consultant in Leicestershire for 3 years before joining HSBC Bank in 1988, as an Agriculture Banking Manager in Shropshire and Herefordshire. He was appointed Senior Agriculture Banking Manager for Cumbria and the North East in 1994 and Divisional Agriculture Manager for Northern Counties, Northern Ireland & Scotland in 1998. He has held a number of senior leadership posts in the retail and commercial bank network, leading teams in Northern England and latterly as Area Commercial Director in Newcastle and Northumberland.

Allan is married with two teenage children and lives near Durham.

#### **Jeremy Moody—Secretary & Adviser CAAV**

Since 1995 Jeremy has been Secretary and Adviser to the Central Association of Agricultural Valuers and an independent adviser. With a long involvement in tenancy matters, Jeremy saw through the FBT reforms of 1995 and was a member of TRIG for the 2006 reforms. He has also long been engaged with CAP reform, dealing with Brussels and Whitehall officials, and other bodies as well as many practical issues and questions posed by valuers, farmers and owners.

He has written and spoken widely on agricultural policy, tenancy law, valuation, taxation and other issues - including three books on the Single Payment Scheme, one on the valuation of tenancies and a new renewables book. He led the drafting of the CAAV's Conditions of Sale for Machinery and the accompanying guidance.

He is a partner in TACS Talk, a member of the CLA Taxation Committee, an Assembly Member of The European Group of Valuers Associations and most recently involved in drafting European Valuation Standards 2009. Jeremy is Harper Adams' first honorary doctor and a governor of the RAC.